



KEEP IT GREEN
TRANSIT
green energy alternative fuels™

Clean Energy Alternative Fuels Project

CUTTING COSTS TO WORK WITH THE CITY BUDGET

COST	FIRST PROPOSAL	NEW PROPOSAL	SAVINGS	PERCENTAGE REDUCTION
FIRST INSTALLMENT (10%)	\$ 75,000.00	\$ 75,000.00	\$ -	0.00%
MONTHLY FLEET PAYMENT	\$ 7,813.00	\$ 3,750.00	\$ 4,063.00	48.00%
PER CAR PAYMENT	\$ 520.87	\$ 250.00	\$ 270.87	48.00%
CHARGE STATION COST	\$ 11,640.00	\$ 4,000.00	\$ 7,640.00	34.36%

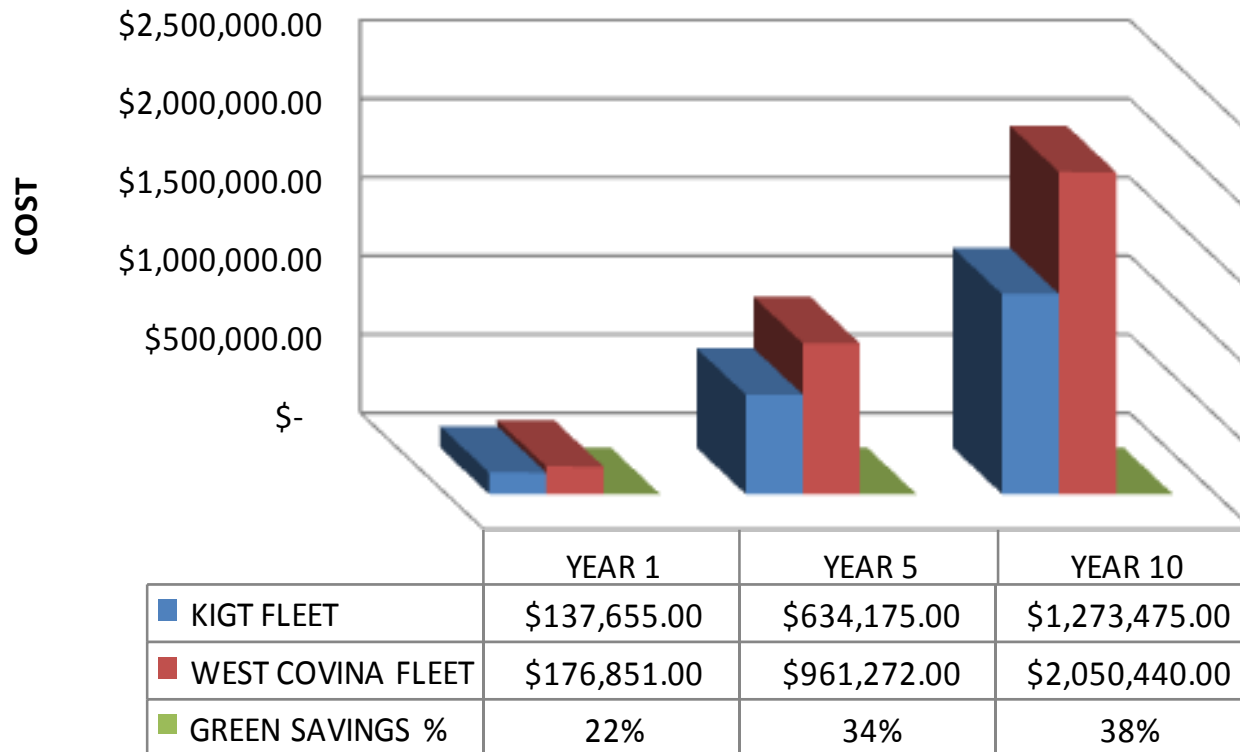
This spreadsheet illustrates how we have cut costs since our last proposal . We are proposing to offer you a 10% down option in order to fit The Clean Energy Alternative Fuels (CEAF) Project into your Capital Improvement Budget.

We have revisited the lease payments, and extended the lease term to 10 years, this will lower your monthly payments to \$250 per car.

When grant funding is made available we can revisit the lease terms and/or create a purchase agreement for the new EV Fleet. Once we obtain grant funding for the project, we can pay off the lease and work on a purchase plan.

We believe, when grant funding is made available, your surplus increase by 150% per year based on your savings from our program.

10 YEAR SAVINGS ANALYSIS



This chart illustrates the costs associated with the current Fleet Displacement Program that West Covina is using, compared to the costs associated with the Clean Energy Alternative Fuels (CEAF) Project , over a 10 year time period.

On the following page, the charts explain the base numbers used for this graph.

On average, throughout the duration of the project, you will see an annual savings of \$77,000.

10 YEAR SAVINGS ANALYSIS

YEAR 1

WEST COVINA	
YEAR ONE (15 CARS)	COSTS
FOSSIL FUEL COST	\$ 51,929
MAINTENANCE COST	\$ 44,922
WC VEHICLE BUDGET	\$ 80,000.00
TOTAL COSTS	\$ 176,851.00

KIGT	
YEAR ONE (15 CARS)	COSTS
GREEN FUEL COST	\$ 7,380.00
MAINTENANCE COST	\$ 800.00
VEHICLE RESALE INCOME	\$ (50,525.00)
EV LEASE PAYMENTS	\$ 45,000.00
FIRST INSTALLMENT	\$ 75,000.00
CHARGE STATION COSTS	\$ 60,000.00
TOTAL COSTS	\$ 137,655.00

YEAR 5

WEST COVINA	
FIVE YEARS (35 CARS)	COSTS
FOSSIL FUEL COST	\$ 303,102.00
MAINTENANCE COST	\$ 258,170.00
WC VEHICLE BUDGET	\$ 400,000.00
TOTAL COSTS	\$ 961,272.00

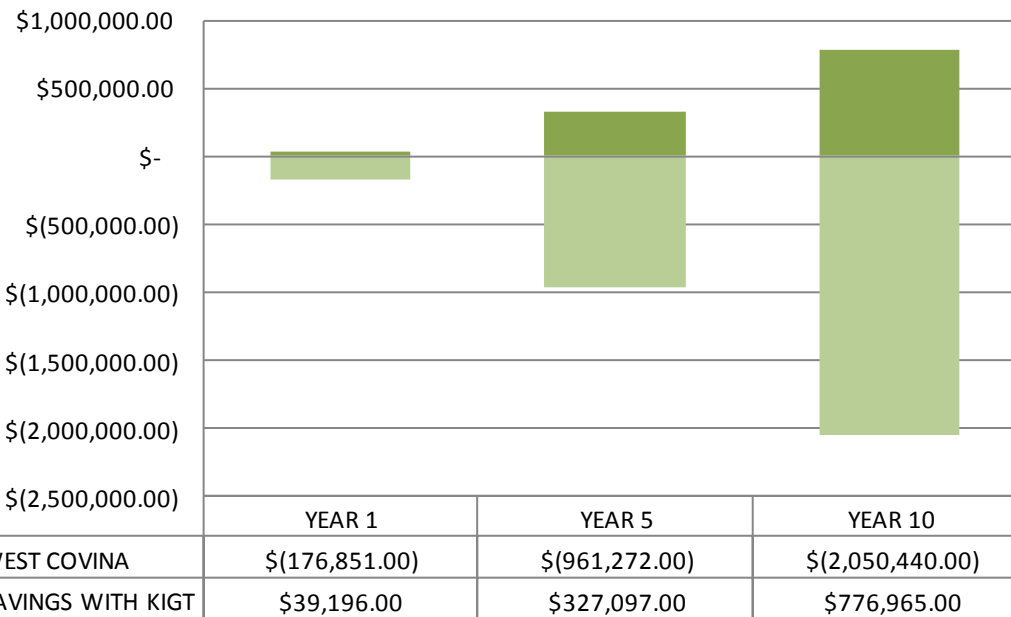
KIGT	
FIVE YEARS (35 CARS)	COSTS
GREEN FUEL COST	\$ 61,500.00
MAINTENANCE COST	\$ 6,400.00
VEHICLE RESALE INCOME	\$ (123,725.00)
EV LEASE PAYMENTS	\$ 375,000.00
FIRST INSTALLMENTS	\$ 175,000.00
CHARGE STATION COSTS	\$ 140,000.00
TOTAL COSTS	\$ 634,175.00

YEAR 10

WEST COVINA	
TEN YEARS (35 CARS)	COSTS
FOSSIL FUEL COST	\$ 677,440.00
MAINTENANCE COST	\$ 573,000.00
WC VEHICLE BUDGET	\$ 800,000.00
TOTAL COSTS	\$ 2,050,440.00

KIGT	
TEN YEARS (35 CARS)	COSTS
GREEN FUEL COST	\$ 172,200.00
MAINTENANCE COST	\$ 10,000.00
VEHICLE RESALE INCOME	\$ (123,725.00)
EV LEASE PAYMENTS	\$ 900,000.00
FIRST INSTALLMENTS	\$ 175,000.00
CHARGE STATION COSTS	\$ 140,000.00
TOTAL COSTS	\$ 1,273,475.00

CURRENT COSTS VS SAVINGS



WEST COVINA	
YEAR ONE (15 CARS)	COSTS
FOSSIL FUEL COST	\$ 51,929
MAINTENANCE COST	\$ 44,922
WC VEHICLE BUDGET	\$ 80,000.00
TOTAL COSTS	\$ 176,851.00

WEST COVINA	
FIVE YEARS (35 CARS)	COSTS
FOSSIL FUEL COST	\$ 303,102.00
MAINTENANCE COST	\$ 258,170.00
WC VEHICLE BUDGET	\$ 400,000.00
TOTAL COSTS	\$ 961,272.00

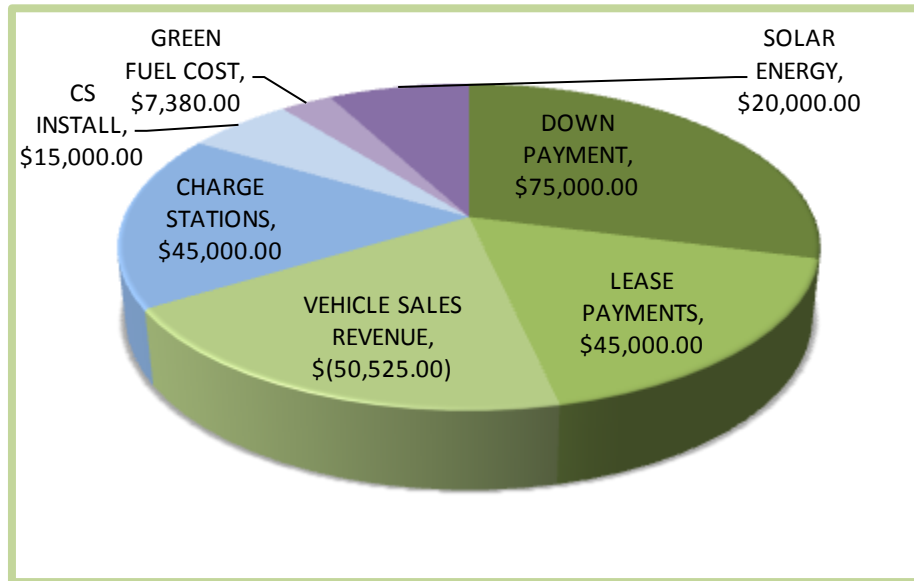
WEST COVINA	
TEN YEARS (35 CARS)	COSTS
FOSSIL FUEL COST	\$ 677,440.00
MAINTENANCE COST	\$ 573,000.00
WC VEHICLE BUDGET	\$ 800,000.00
TOTAL COSTS	\$ 2,050,440.00

SAVINGS	
YEAR ONE (15 CARS)	COSTS
GREEN FUEL SAVINGS	\$ 44,549.00
MAINTENANCE SAVINGS	\$ 44,122.00
VEHICLE RESALE INCOME	\$ 50,525.00
WC VEHICLE BUDGET	\$ 80,000.00
EV LEASE PAYMENTS	\$ (45,000.00)
FIRST INSTALLMENT	\$ (75,000.00)
CHARGE STATION COSTS	\$ (60,000.00)
TOTAL SAVINGS	\$ 39,196.00

SAVINGS	
FIVE YEARS (35 CARS)	COSTS
GREEN FUEL SAVINGS	\$ 241,602.00
MAINTENANCE SAVINGS	\$ 251,770.00
VEHICLE RESALE INCOME	\$ 123,725.00
WC VEHICLE BUDGET	\$ 400,000.00
EV LEASE PAYMENTS	\$ (375,000.00)
FIRST INSTALLMENT	\$ (175,000.00)
CHARGE STATION COSTS	\$ (140,000.00)
TOTAL SAVINGS	\$ 327,097.00

SAVINGS	
TEN YEARS (35 CARS)	COSTS
GREEN FUEL SAVINGS	\$ 505,240.00
MAINTENANCE SAVINGS	\$ 563,000.00
VEHICLE RESALE INCOME	\$ 123,725.00
WC VEHICLE BUDGET	\$ 800,000.00
EV LEASE PAYMENTS	\$ (900,000.00)
FIRST INSTALLMENT	\$ (175,000.00)
CHARGE STATION COSTS	\$ (140,000.00)
TOTAL SAVINGS	\$ 776,965.00

BUDGET ALLOCATION



VEHICLES ALLOCATION	
DOWN PAYMENT	\$ 75,000.00
LEASE PAYMENTS	\$ 45,000.00
VEHICLE SALES REVENUE	\$ (50,525.00)
TOTAL	\$ 69,475.00

UTILITY ALLOCATION	
CHARGE STATIONS	\$ 45,000.00
CS INSTALL	\$ 15,000.00
TOTAL	\$ 60,000.00

ENERGY CONSERVATION	
GREEN FUEL COST	\$ 7,380.00
SOLAR ENERGY	\$ 20,000.00
TOTAL	\$ 27,380.00

WEST COVINA BUDGET 2012-2013			
BUDGET SECTION	ALLOCATION	KIGT PROJECT COST	BALANCE
VEHICLES	\$ 81,350.00	\$ 69,475.00	\$ 11,875.00
ENERGY CONSERVATION	\$ 265,000.00	\$ 27,380.00	\$ 237,620.00
UTILITY	\$ 90,000.00	\$ 60,000.00	\$ 30,000.00
TOTALS	\$ 436,350.00	\$ 156,855.00	\$ 279,495.00

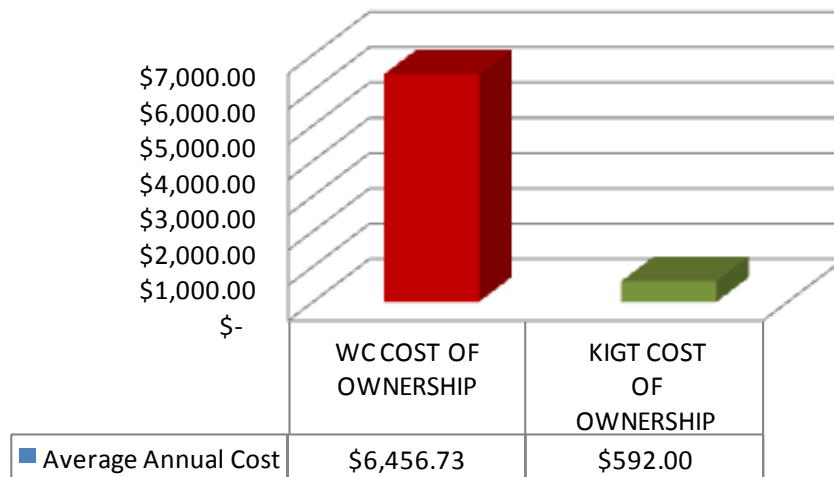
After our review of the West Covina 2012 – 2013 budget, we have reworked the entire project budget to fit within the Capital Improvement Program Funds.

Based on the 2012/2013 estimated budget surplus of \$45,864, we project that we can add \$39,196 to your surplus. This will increase your 2012/2013 surplus to \$85,060.

During the next several months, KIGT is committed to working diligently to secure grant funding for The Clean Energy Alternative Fuels (CEAF) Project.

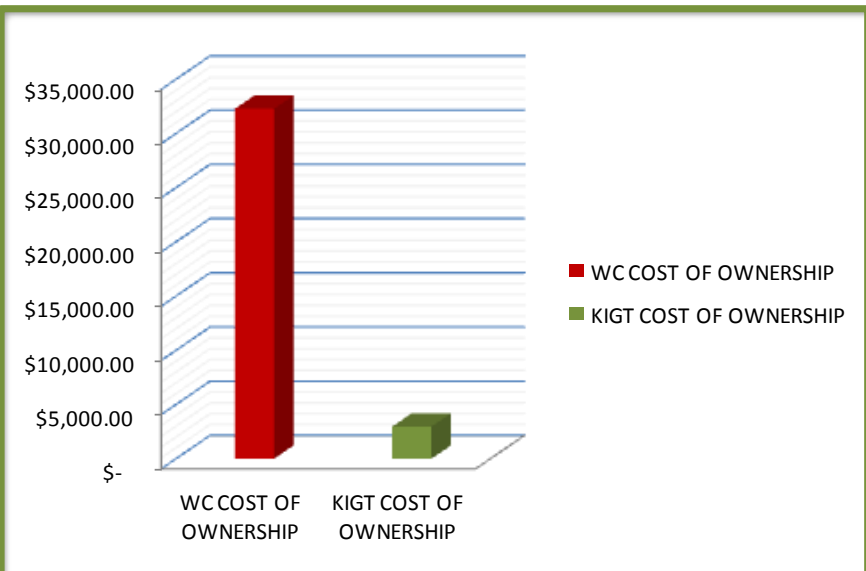
COST OF OWNERSHIP COMPARISON

Gas vs Electric



- Year one savings -\$5,864.73
- 91% percent savings with EVs

5 Year Gas vs Electric



EV Five year savings - \$29,323.67

FIRST YEAR SAVINGS ANALYSIS TOTAL

UNIT #	YEAR	MAKE	MODEL	EOY ODOM	2011 TOTAL MILES	MAINTENANCE COST	FOSSIL FUEL COST	GALLONS ISSUED	TOTAL COST	COSTS PER MILE	EV MAINTENANCE COST	GREEN FUEL COST PER MONTH	ANNUAL GREEN FUEL COST	FUEL SAVINGS	TOTAL FUEL & MAINTENANCE SAVINGS	KELLY BLUE BOOK VALUE
204	2007	Ford	Pick Up	99,709	28,366	\$ 6,163.00	\$ 10,217.00	2,636	\$ 16,380.00	\$ 0.58	\$ 400.00	\$ 41.00	\$ 492.00	\$ 9,725.00	\$ 15,488.00	\$ 5,000.00
137	2001	Ford	Truck	100,792	7,965	\$ 4,834.00	\$ 5,758.00	1,476	\$ 10,592.00	\$ 1.33	\$ -	\$ 41.00	\$ 492.00	\$ 5,266.00	\$ 10,100.00	\$ 5,000.00
132	2000	Isuzu	Truck	87,407	6,202	\$ 4,939.00	\$ 4,426.00	1,141	\$ 9,365.00	\$ 1.51	\$ -	\$ 41.00	\$ 492.00	\$ 3,934.00	\$ 8,873.00	\$ 1,000.00
F6	2000	Ford	Crown Victoria	156,839	21,960	\$ 3,682.00	\$ 4,281.00	1,119	\$ 7,963.00	\$ 0.36	\$ 400.00	\$ 41.00	\$ 492.00	\$ 3,789.00	\$ 7,071.00	\$ 2,000.00
130	2008	Ford	Pick Up	28,119	8,839	\$ 5,129.00	\$ 2,706.00	693	\$ 7,835.00	\$ 0.89	\$ -	\$ 41.00	\$ 492.00	\$ 2,214.00	\$ 7,343.00	\$ 6,500.00
F9	2003	Ford	Interceptor	142,115	16,570	\$ 4,316.00	\$ 3,393.00	885	\$ 7,709.00	\$ 0.47	\$ -	\$ 41.00	\$ 492.00	\$ 2,901.00	\$ 7,217.00	\$ 3,025.00
203	2007	Ford	Pick Up	78,736	10,836	\$ 2,524.00	\$ 4,754.00	1,234	\$ 7,278.00	\$ 0.67	\$ -	\$ 41.00	\$ 492.00	\$ 4,262.00	\$ 6,786.00	\$ 5,000.00
F2	2001	Ford	Excursion	89,212	7,079	\$ 3,102.00	\$ 3,957.00	1,021	\$ 7,059.00	\$ 1.00	\$ -	\$ 41.00	\$ 492.00	\$ 3,465.00	\$ 6,567.00	\$ 5,000.00
207	1998	Ford	Van	100,819	8,540	\$ 3,335.00	\$ 2,154.00	1,034	\$ 5,489.00	\$ 0.64	\$ -	\$ 41.00	\$ 492.00	\$ 1,662.00	\$ 4,997.00	\$ 1,000.00
265	2008	Ford	Pick Up	27,821	7,410	\$ 1,278.00	\$ 2,752.00	707	\$ 4,030.00	\$ 0.54	\$ -	\$ 41.00	\$ 492.00	\$ 2,260.00	\$ 3,538.00	\$ 6,500.00
148	1993	GMC	Truck	72,412	2,812	\$ 1,221.00	\$ 1,559.00	402	\$ 2,780.00	\$ 0.99	\$ -	\$ 41.00	\$ 492.00	\$ 1,067.00	\$ 2,288.00	\$ 500.00
F1	2002	Ford	Interceptor	115,556	9,821	\$ 402.00	\$ 2,324.00	595	\$ 2,726.00	\$ 0.28	\$ -	\$ 41.00	\$ 492.00	\$ 1,832.00	\$ 2,234.00	\$ 2,500.00
202	2007	Ford	Pick Up	30,156	6,263	\$ 553.00	\$ 2,038.00	534	\$ 2,591.00	\$ 0.41	\$ -	\$ 41.00	\$ 492.00	\$ 1,546.00	\$ 2,099.00	\$ 5,000.00
334	1991	GMC	Truck	117,559	192	\$ 2,280.00	\$ 262.00	66	\$ 2,542.00	\$ 13.24	\$ -	\$ 41.00	\$ 492.00	\$ (230.00)	\$ 2,050.00	\$ 1,000.00
402	2000	Ford	Pick Up	87,684	6,387	\$ 1,164.00	\$ 1,348.00	619	\$ 2,512.00	\$ 0.39	\$ -	\$ 41.00	\$ 492.00	\$ 856.00	\$ 2,020.00	\$ 1,500.00
TOTALS				1,334,936	149,242	\$ 44,922	\$ 51,929	14,162	\$ 96,851	\$ 23	\$ 800	\$ 615	\$ 7,380	\$ 44,549	\$ 88,671	\$ 50,525.00

5 YEAR SAVINGS ANALYSIS TOTAL

UNIT #	YEAR	MAKE	MODEL	5 YEAR TOTAL MILES	MAINTENANC E COST	FOSSIL FUEL COST	GALLONS ISSUED	TOTAL COST	COSTS PER MILE	EV MAINTENAN CE COST	GREEN FUEL COST PER MONTH	5 YEAR GREEN FUEL COST	FUEL SAVINGS	TOTAL SAVINGS
204	2007	Ford	Pick Up	170,196	\$ 30,815.00	\$ 51,085.00	13,180	\$ 81,900.00	\$ 0.48	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 48,625.00	\$ 79,040.00
137	2001	Ford	Truck	47,790	\$ 24,170.00	\$ 28,790.00	7,380	\$ 52,960.00	\$ 1.11	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 26,330.00	\$ 50,100.00
132	2000	Isuzu	Truck	37,212	\$ 24,695.00	\$ 22,130.00	5,705	\$ 46,825.00	\$ 1.26	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 19,670.00	\$ 43,965.00
F6	2000	Ford	Crown Victoria	131,760	\$ 18,410.00	\$ 21,405.00	5,595	\$ 39,815.00	\$ 0.30	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 18,945.00	\$ 36,955.00
130	2008	Ford	Pick Up	53,034	\$ 25,645.00	\$ 13,530.00	3,465	\$ 39,175.00	\$ 0.74	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 11,070.00	\$ 36,315.00
F9	2003	Ford	Interceptor	99,420	\$ 21,580.00	\$ 16,965.00	4,425	\$ 38,545.00	\$ 0.39	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 14,505.00	\$ 35,685.00
203	2007	Ford	Pick Up	65,016	\$ 12,620.00	\$ 23,770.00	6,170	\$ 36,390.00	\$ 0.56	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 21,310.00	\$ 33,530.00
F2	2001	Ford	Excursion	42,474	\$ 15,510.00	\$ 19,785.00	5,105	\$ 35,295.00	\$ 0.83	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 17,325.00	\$ 32,435.00
207	1998	Ford	Van	51,240	\$ 16,675.00	\$ 10,770.00	5,170	\$ 27,445.00	\$ 0.54	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 8,310.00	\$ 24,585.00
265	2008	Ford	Pick Up	44,460	\$ 6,390.00	\$ 13,760.00	3,535	\$ 20,150.00	\$ 0.45	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 11,300.00	\$ 17,290.00
148	1993	GMC	Truck	16,872	\$ 6,105.00	\$ 7,795.00	2,010	\$ 13,900.00	\$ 0.82	\$ -	\$ 41.00	\$ 2,460.00	\$ 5,335.00	\$ 11,440.00
F1	2002	Ford	Interceptor	58,926	\$ 2,010.00	\$ 11,620.00	2,975	\$ 13,630.00	\$ 0.23	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 9,160.00	\$ 10,770.00
202	2007	Ford	Pick Up	37,578	\$ 2,765.00	\$ 10,190.00	2,670	\$ 12,955.00	\$ 0.34	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 7,730.00	\$ 10,095.00
334	1991	GMC	Truck	1,152	\$ 11,400.00	\$ 1,310.00	330	\$ 12,710.00	\$ 11.03	\$ -	\$ 41.00	\$ 2,460.00	\$ (1,150.00)	\$ 10,250.00
402	2000	Ford	Pick Up	38,322	\$ 5,820.00	\$ 6,740.00	3,095	\$ 12,560.00	\$ 0.33	\$ 400.00	\$ 41.00	\$ 2,460.00	\$ 4,280.00	\$ 9,700.00
F3	2003	Ford	Expedition	25,856	\$ 600.00	\$ 6,474.00	1,680	\$ 7,074.00	\$ 0.27	\$ 400.00	\$ 41.00	\$ 1,476.00	\$ 4,998.00	\$ 5,198.00
101	2001	Ford	Pick Up	17,072	\$ 4,077.00	\$ 2,676.00	1,200	\$ 6,753.00	\$ 0.40	\$ -	\$ 41.00	\$ 1,476.00	\$ 1,200.00	\$ 5,277.00
200	2001	Ford	Pick Up	43,200	\$ 33.00	\$ 6,147.00	2,862	\$ 6,180.00	\$ 0.14	\$ 400.00	\$ 41.00	\$ 1,476.00	\$ 4,671.00	\$ 4,304.00
5	2003	Ford	Crown Victoria	27,736	\$ 1,236.00	\$ 4,779.00	1,236	\$ 6,015.00	\$ 0.22	\$ 400.00	\$ 41.00	\$ 1,476.00	\$ 3,303.00	\$ 4,139.00
87	2000	Ford	Crown Victoria	4,872	\$ 4,095.00	\$ 1,074.00	282	\$ 5,169.00	\$ 1.06	\$ -	\$ 41.00	\$ 1,476.00	\$ (402.00)	\$ 3,693.00
52	2003	Ford	Van	9,544	\$ 3,066.00	\$ 1,983.00	867	\$ 5,049.00	\$ 0.53	\$ -	\$ 41.00	\$ 1,476.00	\$ 507.00	\$ 3,573.00
*712	1993	GMC	Truck	5,032	\$ 2,904.00	\$ 2,109.00	546	\$ 5,013.00	\$ 1.00	\$ -	\$ 41.00	\$ 1,476.00	\$ 633.00	\$ 3,537.00
35	1996	Ford	Crown Victoria	11,224	\$ 2,052.00	\$ 2,775.00	711	\$ 4,827.00	\$ 0.43	\$ -	\$ 41.00	\$ 1,476.00	\$ 1,299.00	\$ 3,351.00
55	1998	Ford	Van	13,368	\$ 2,316.00	\$ 2,484.00	1,152	\$ 4,800.00	\$ 0.36	\$ -	\$ 41.00	\$ 1,476.00	\$ 1,008.00	\$ 3,324.00
331	1991	GMC	Truck	4,672	\$ 2,349.00	\$ 2,139.00	576	\$ 4,488.00	\$ 0.96	\$ -	\$ 41.00	\$ 1,476.00	\$ 663.00	\$ 3,012.00
F8	2003	Hummer	H2	10,496	\$ 1,083.00	\$ 3,342.00	858	\$ 4,425.00	\$ 0.42	\$ -	\$ 41.00	\$ 1,476.00	\$ 1,866.00	\$ 2,949.00
100	2001	Ford	Pick Up	17,272	\$ 1,725.00	\$ 2,499.00	1,146	\$ 4,224.00	\$ 0.24	\$ -	\$ 41.00	\$ 1,476.00	\$ 1,023.00	\$ 2,748.00
65	2003	Ford	Crwn Vic	10,996	\$ 1,305.00	\$ 2,214.00	570	\$ 3,519.00	\$ 0.32	\$ -	\$ 41.00	\$ 1,476.00	\$ 738.00	\$ 2,043.00
37	1997	Ford	Cube Trk	568	\$ 2,352.00	\$ 507.00	132	\$ 2,859.00	\$ 5.03	\$ -	\$ 41.00	\$ 1,476.00	\$ (969.00)	\$ 1,383.00
46	2003	Ford	Van	1,612	\$ 2,580.00	\$ 261.00	117	\$ 2,841.00	\$ 1.76	\$ -	\$ 41.00	\$ 1,476.00	\$ (1,215.00)	\$ 1,365.00
136	1999	Isuzu	Truck	1,604	\$ 375.00	\$ 536.00	143	\$ 911.00	\$ 0.57	\$ -	\$ 41.00	\$ 492.00	\$ 44.00	\$ 419.00
56	2003	Ford	Expedition	2,060	\$ 525.00	\$ 367.00	95	\$ 892.00	\$ 0.43	\$ -	\$ 41.00	\$ 492.00	\$ (125.00)	\$ 400.00
2	1998	Pontiac	Van	802	\$ 707.00	\$ 131.00	33	\$ 838.00	\$ 1.04	\$ -	\$ 41.00	\$ 492.00	\$ (361.00)	\$ 346.00
57	1997	Ford	Crown Victoria	3,014	\$ 180.00	\$ 433.00	113	\$ 613.00	\$ 0.20	\$ -	\$ 41.00	\$ 492.00	\$ (59.00)	\$ 121.00
710	1998	Ford	Pick Up	5,524	\$ -	\$ 527.00	253	\$ 527.00	\$ 0.10	\$ -	\$ 41.00	\$ 492.00	\$ 35.00	\$ 35.00
TOTALS				1,111,976	\$ 258,170.00	\$ 303,102.00	85,382	\$ 561,272.00	\$ 14.82	\$ 6,400.00	\$ 1,435.00	\$ 61,500.00	\$ 241,602.00	\$ 493,372.00

10 YEAR SAVINGS ANALYSIS TOTAL														
UNIT #	YEAR	MAKE	MODEL	10 YEAR TOTAL MILES	MAINTENANC E COST	FOSSIL FUEL COST	GALLONS ISSUED	TOTAL COST	COSTS PER MILE	EV MAINTENAN CE COST	GREEN FUEL COST PER MONTH	10 YEAR GREEN FUEL COST	FUEL SAVINGS	TOTAL SAVINGS
204	2007	Ford	Pick Up	283,660	\$ 61,630.00	\$ 102,170.00	26,360	\$ 163,800.00	\$ 0.58	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 97,250.00	\$ 158,480.00
137	2001	Ford	Truck	79,650	\$ 48,340.00	\$ 57,580.00	14,760	\$ 105,920.00	\$ 1.33	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 52,660.00	\$ 100,600.00
132	2000	Isuzu	Truck	62,020	\$ 49,390.00	\$ 44,260.00	11,410	\$ 93,650.00	\$ 1.51	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 39,340.00	\$ 88,330.00
F6	2000	Ford	Crown Victoria	219,600	\$ 36,820.00	\$ 42,810.00	11,190	\$ 79,630.00	\$ 0.36	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 37,890.00	\$ 74,310.00
130	2008	Ford	Pick Up	88,390	\$ 51,290.00	\$ 27,060.00	6,930	\$ 78,350.00	\$ 0.89	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 22,140.00	\$ 73,030.00
F9	2003	Ford	Interceptor	165,700	\$ 43,160.00	\$ 33,930.00	8,850	\$ 77,090.00	\$ 0.47	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 29,010.00	\$ 71,770.00
203	2007	Ford	Pick Up	108,360	\$ 25,240.00	\$ 47,540.00	12,340	\$ 72,780.00	\$ 0.67	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 42,620.00	\$ 67,460.00
F2	2001	Ford	Excursion	70,790	\$ 31,020.00	\$ 39,570.00	10,210	\$ 70,590.00	\$ 1.00	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 34,650.00	\$ 65,270.00
207	1998	Ford	Van	85,400	\$ 33,350.00	\$ 21,540.00	10,340	\$ 54,890.00	\$ 0.64	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 16,620.00	\$ 49,570.00
265	2008	Ford	Pick Up	74,100	\$ 12,780.00	\$ 27,520.00	7,070	\$ 40,300.00	\$ 0.54	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 22,600.00	\$ 34,980.00
148	1993	GMC	Truck	28,120	\$ 12,210.00	\$ 15,590.00	4,020	\$ 27,800.00	\$ 0.99	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 10,670.00	\$ 22,480.00
F1	2002	Ford	Interceptor	98,210	\$ 4,020.00	\$ 23,240.00	5,950	\$ 27,260.00	\$ 0.28	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 18,320.00	\$ 21,940.00
202	2007	Ford	Pick Up	62,630	\$ 5,530.00	\$ 20,380.00	5,340	\$ 25,910.00	\$ 0.41	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 15,460.00	\$ 20,590.00
334	1991	GMC	Truck	1,920	\$ 22,800.00	\$ 2,620.00	660	\$ 25,420.00	\$ 13.24	\$ -	\$ 41.00	\$ 4,920.00	\$ (2,300.00)	\$ 20,500.00
402	2000	Ford	Pick Up	63,870	\$ 11,640.00	\$ 13,480.00	6,190	\$ 25,120.00	\$ 0.39	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 8,560.00	\$ 19,800.00
F3	2003	Ford	Expedition	64,640	\$ 2,000.00	\$ 21,580.00	5,600	\$ 23,580.00	\$ 0.36	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 16,660.00	\$ 18,260.00
101	2001	Ford	Pick Up	42,680	\$ 13,590.00	\$ 8,920.00	4,000	\$ 22,510.00	\$ 0.53	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 4,000.00	\$ 17,190.00
200	2001	Ford	Pick Up	108,000	\$ 110.00	\$ 20,490.00	9,540	\$ 20,600.00	\$ 0.19	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 15,570.00	\$ 15,280.00
5	2003	Ford	Crown Victoria	69,340	\$ 4,120.00	\$ 15,930.00	4,120	\$ 20,050.00	\$ 0.29	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 11,010.00	\$ 14,730.00
87	2000	Ford	Crown Victoria	12,180	\$ 13,650.00	\$ 3,580.00	940	\$ 17,230.00	\$ 1.41	\$ -	\$ 41.00	\$ 4,920.00	\$ (1,340.00)	\$ 12,310.00
52	2003	Ford	Van	23,860	\$ 10,220.00	\$ 6,610.00	2,890	\$ 16,830.00	\$ 0.71	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 1,690.00	\$ 11,510.00
*712	1993	GMC	Truck	12,580	\$ 9,680.00	\$ 7,030.00	1,820	\$ 16,710.00	\$ 1.33	\$ -	\$ 41.00	\$ 4,920.00	\$ 2,110.00	\$ 11,790.00
35	1996	Ford	Crown Victoria	28,060	\$ 6,840.00	\$ 9,250.00	2,370	\$ 16,090.00	\$ 0.57	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 4,330.00	\$ 10,770.00
55	1998	Ford	Van	33,420	\$ 7,720.00	\$ 8,280.00	3,840	\$ 16,000.00	\$ 0.48	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 3,360.00	\$ 10,680.00
331	1991	GMC	Truck	11,680	\$ 7,830.00	\$ 7,130.00	1,920	\$ 14,960.00	\$ 1.28	\$ -	\$ 41.00	\$ 4,920.00	\$ 2,210.00	\$ 10,040.00
F8	2003	Hummer	H2	26,240	\$ 3,610.00	\$ 11,140.00	2,860	\$ 14,750.00	\$ 0.56	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 6,220.00	\$ 9,430.00
100	2001	Ford	Pick Up	43,180	\$ 5,750.00	\$ 8,330.00	3,820	\$ 14,080.00	\$ 0.33	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 3,410.00	\$ 8,760.00
65	2003	Ford	Crwn Vic	27,490	\$ 4,350.00	\$ 7,380.00	1,900	\$ 11,730.00	\$ 0.43	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 2,460.00	\$ 6,410.00
37	1997	Ford	Cube Trk	1,420	\$ 7,840.00	\$ 1,690.00	440	\$ 9,530.00	\$ 6.71	\$ -	\$ 41.00	\$ 4,920.00	\$ (3,230.00)	\$ 4,610.00
46	2003	Ford	Van	4,030	\$ 8,600.00	\$ 870.00	390	\$ 9,470.00	\$ 2.35	\$ -	\$ 41.00	\$ 4,920.00	\$ (4,050.00)	\$ 4,550.00
136	1999	Isuzu	Truck	8,020	\$ 3,750.00	\$ 5,360.00	1,430	\$ 9,110.00	\$ 1.14	\$ -	\$ 41.00	\$ 4,920.00	\$ 440.00	\$ 4,190.00
56	2003	Ford	Expedition	10,300	\$ 5,250.00	\$ 3,670.00	950	\$ 8,920.00	\$ 0.87	\$ -	\$ 41.00	\$ 4,920.00	\$ (1,250.00)	\$ 4,000.00
2	1998	Pontiac	Van	4,010	\$ 7,070.00	\$ 1,310.00	330	\$ 8,380.00	\$ 2.09	\$ -	\$ 41.00	\$ 4,920.00	\$ (3,610.00)	\$ 3,460.00
57	1997	Ford	Crown Victoria	15,070	\$ 1,800.00	\$ 4,330.00	1,130	\$ 6,130.00	\$ 0.41	\$ -	\$ 41.00	\$ 4,920.00	\$ (590.00)	\$ 1,210.00
710	1998	Ford	Pick Up	27,620	\$ -	\$ 5,270.00	2,530	\$ 5,270.00	\$ 0.19	\$ 400.00	\$ 41.00	\$ 4,920.00	\$ 350.00	\$ (50.00)
Totals				2,066,240	\$ 573,000.00	\$ 677,440.00	194,440	\$ 1,250,440.00	\$ 21.33	\$ 10,000.00	\$ 1,435.00	\$ 172,200.00	\$ 505,240.00	\$ 1,068,240.00

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	YEAR 1
EV FLEET LEASE													
EV LEASE	78,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	120,000
CHARGE STATIONS													
CHARGE STATION UNIT COST	45,000	0	0	0	0	0	0	0	0	0	0	0	45,000
CS INSTALL	15,000	0	0	0	0	0	0	0	0	0	0	0	15,000
GREEN FUEL COST/ELECTRICITY													
GREEN FUEL	615	615	615	615	615	615	615	615	615	615	615	615	7,380
TOTALS	139,365	4,365	4,365	4,365	4,365	4,365	4,365	4,365	4,365	4,365	4,365	4,365	187,380

	YEAR 2	YEAR 3	YEAR 4	YEAR 5
EV FLEET LEASE				
EV LEASE	45,000	45,000	45,000	45,000
CHARGE STATIONS				
CHARGE STATION UNIT COST	0	45,000	0	45,000
CS INSTALL	0	15,000	0	15,000
GREEN FUEL COST/ELECTRICITY				
GREEN FUEL	7,380	7,380	7,380	7,380
TOTALS	52,380	112,380	52,380	112,380